Want Ad. Rates ...

ONE CENT PER WORD when paid in advance. No Ad. taken for less than TEN CENTS.

NO ADS, TAKEN FOR LESS THAN TWENTY-FIVE CENTS when phoned in or charged at the

FOR BUSINESS CONTRACTS Phone Monroe 1 for the WANT AD. MAN to call.

Lost and Found.

LOST. ON BROAD, SATURDAY AF-ternoon, between Market and Jur-gen's, black hand bag, containing tan purse, with chain; \$\$ or \$\$; right hand black glove, and cards of own-cr. Return to Times-Dispatch office and get reward.

and Ket reward.

THE LADY THAT EXCHANGED slippers at Northside Hall Friday evening will kindly communicate with Madison 5929.

LOST, BUNCH OF KEYS, BETWEEN Y. W. C. A. and North Tenth, or Capi-tol Square, Reward if returned to 703 E. Franklin St.

LOST, WEDNESDAY, AT THE ACAD-emy, or between Academy and Park Avenue, plain silver watch; initials S. V. A. on back. Reward if re-turned to 703 Grove.

PARTY THAT PICKED UP WATCH on Hull Street car 44, between rall-road and Swansboro will return same to Seventh and Perry, and receive

LOST, LARGE BLACK CAT, INFOR-mation gladly received by J. COX, JR., Phone Madison 1463-J.

Beip CHanted, Male.

FIREMEN AND BRAKEMEN FOR positions on nearby railroads; experience unnecessary; good vision; age, 20 to 30; \$75 to \$100 monthly; no strike; permanent employment; promotion; 300 men a month being sent to positions; state age, weight, height; send stamp. RAILWAY ASSOCIATION, care Times-Dispatch.

MANTED, TWO GOOD COACH BLACKsmiths; good carriage painter. Apply
immediately. A. M. SHANER CO.,
INC. Lynchburg. Va.
YOUNG MEN WANTED TO PREPARE

COUNG MEN WANTED TO PREPARE for next railway mail, customs and post-onice examinations; \$600 to \$1,500 yearly; annual vacation, short hours. Common education sufficient; political influence unnecessary, write immediately for examination schedule. Candidates prepared free. FRANKLIN INSTITUTE, Dept. 337 M, Rochester, N. Y.

WANTED, A FIRST-CLASS SHOP-hand that understands woodworking machines and getting out house ma-terial. Apply 1609 N. Twenty-third Street.

WANTED, AN ASSISTANT BOOK-keeper; must be accurate; some of-ince experience necessary; small sa-ary to start, but good future. Ad-dress with pen, J 630, care Times-Disputch,

WANTED, A MILLER FOR A 25-BBL flour mill: custom trade; a good place for the right man. 1 S. ENG-LAND, Raccoon Ford, Va.

WANTED, A MANAGER FOR A boarding stable. Address H 608, care Times-Dispatch.

EALESMAN COVERING VIRGINIA OR adjoining States, to sell as side line our widely advertised line of standard half nets; a good seller and an attractive proposition to the right party, Address POINIER & LINDEMAN, 459 Broadway, New York. WANTED, FIFTY BRICK CLEANERS Apply Shafer Building.

WANTED, YOUNG MAN ON DAIRY farm for milk route. Apply evenings J. MORRISON, Stop 21, Seven Pines line.

GOVERNMENT EMPLOYES WANTEL -Write for Richmond examination schedule; paration free. FRANK-LIN INSTITUTE, Dept. 363 M., Ro-chester, N. Y.

chester, N. Y.

WANTED, AT ONCE, A REGISTERED
assistant pharmacist or good unregistered mun; none but the best need
apply; good satary for the right
man. Address G 579, care Times-

WANTED, A GOOD, STOUT BOY TO work in my mattress factory. Apply JACOB UMLAUF, 765 W. Main St.

JACOB UMLAUF, 765 W. Main St.
WANTED, MAN EXPERIENCED WITH
typewriters to place L. E. B. Shock
Absorbers; one with sales ability
and hustler can earn \$10 to \$20 a
day. L. E. B., P. O. Box 592.

WANTED & MAN AS FARM HELP; handy with machinery; good wages for the right man. O. J. COCKES, Elberon, va.

Elberon, va.

WANTED, TWENTY-FIVE WHITE hoys, 14 to 16 years old; good wages; 8½ hours' work. Apply 6:45 A. M. and 5 P. M., AMERICAN GLASS WORKS, Hospital and Mill Sts. A COMPETENT, EXPERIENCED MAN to run refrigerating machine; apply at once at our plant, Petersburg, Va. SOUTHERN PROVISION, STORAGE & PACKING CO., INC.

WANTED, FIRST-CLASS STEEL TANK and tower erector; thoroughly experi-enced and reliable; state age, refer-ence and wages. W. E. CALDWELL CO., INC., Louisville, Ky.

WANTED, MEN AND WOMEN EVERY-where to copy letters at home dur-in spare time, \$25 made weekly; no capital required. Address DAISY RUG CO., Baraboo, Wis.

Ter You are the person we want as district manager, send us 10 cents right now for malling outfit of our latest book, "Roosevelt and Africa," and show us what you can do with it, \$25 weekly and expenses easily earned, experience unnecessary, premiums and credit given; investigate us. We are one of the largest and most reliable publishing houses in the world. M. A. DONOliue & CO., Chicago.

WANT A BETTER PLACE? GOVERNment salaries are high, steady and
sure. Work is pleasant and promotion easy. Liberal vacations. No
pull needed. Hundreds of vacancies
every week in all parts of United
States. Our paper tells you just how
you can get one of these fine positions. Only 10 cents for six months'
trial. Money back on request, Send
dime or stamps to-day to Desk 184,
CIVIL SERVICE RECORD, Washington, D. C.

CIVIL SERVICE RECORD, Washington, D. C.

CIVIL SERVICE EMPLOYES ARE paid well for easy work; examinations every month, expert advice, sample questions and Booklet 161 describing positions and telling easiest and quickest way to secure them free. Write now. WASHINGTON CIVIL SERVICE SCHOOL, Washington, D. C.

WE WILL PAY ANY MAN A Straight salary of \$55 per month and all traveling expenses, to take orders, as will be informed for the greatest portrait house in the world. Address at once, R. D. MARTEL, Dept. 233 Chicago, Ill.

WANTED MAN: MUST BE WILLING

WANTED MAN: MUST BE WILLING to learn and capable of acting as our representative; no canvassing or

soliciting good income assured. Address NATIONAL CO-OPERATIVE REALTY CO. 817 Marden Bldg. Washington, D. C. WANTED ORGANIZERS: GOOD COM-missions; fraternal; social; Order or Owis, JOHN W. TALBOT, South Bend, Ind.

Bend, Ho.

WANTED. STENOGRAPHER AND
hypewritist for permanent position,
\$35 per month on start; good openling for right party; state experience and references. Address II 622,
6are Times-Dispatch.

Belp Wanted, Male.

WANTED, THREE GOOD PLASTER-ers. Apply American National Bank Monday morning; come ready to go to work.

to work.

MEN :WANTED QUICKLY BY BIG
Chicago mail order house to distri-bute catalogues, advertise; \$21 week-ty: \$50 expense allowance, MANAGER, 1210 State St., Chicago.

1210 State St., Chicago.

GOVERNMENT POSITIONS—CHANCES
never better to secure one of the
thousands of appointments to be
made; full particulars as to salaries,
positions, dates of examinations in
Richmond, sample questions, etc.,
sent free in circular 188. NATIONAL
COR. INSTITUTE, Washington, D. C.

COR, INSTITUTE, Washington, D. C.

MAN TO TRAVEL VIRGINIA AND
West Virginia on commission, selling bright, snappy, popular-priced line
men's neckwear; samples weigh 30
pounds. Apply with references, stating for whom you formerly traveled,
S. & V. NECKWEAR CO., 350 Broadway, New York City.

WANTED, PAINTER IN OUR GARriage factory; one who can stripe and
letter preterred, address immediateby A. M. SHANEIT CO., INC, Lynchburg, Va.
WANTED, A. ONCE. DEGISTEDED.

WANTED, GENTLEMEN ACQUAINT-ed with Richmond and Manchester people, explain business proposition interesting everybody. Employment night or day and \$25 to \$150 paid. Give 'phone. L 713, care Times-Dis-

WANTED, YOUNG MAN TO LEARN lanch business. RICHMOND LUNCH. WANTED, MACHINIST-OPERATOR for No. 1 Mergenthaler linotype. Steady job in model office, prettiest town and best olimate all the year round in Florida. Address, giving full particulars. INDEPENDENT, St. Petersburg, Fla.

Petersburg, Fla.

WANTED, A PIANO PLAYER ONE
hour a night; one well up on music
and can sing; salary, \$5 per week;
can get class in day. Apply MANAGER OPERA HOUSE Roanoke
Rapids, N. C.

WANTED, OPERATOR FOR MOVING
picture machine, at once; any competent man can report at once; good
salary. Apply MANAGER OPERA
HOUSE, Roanoke Rapids, N. C.

\$90 MONTHLY AND EXPENSES TO advertise, leave samples and collect names. Write SILVERTON CO., H 76,

names. Write SILVERTON CO., H 78, Chicago.
WANTED, A REGISTERED PHARMAcist to do two weeks' relief work in a first-class drug store in the Valley of Virginia. Send your inquiry to P. O. Box 446, Richmond, Va.

Va.
WANTED, BOY 14 TO 18 YEARS OF age to work in our printing depart-ment; good chance for advancement. Address P. O. Drawer 808. Address P. O. Drawer 908.

WANTED, 100 SHORT MEN WHO
wear 3 or 35 coats to call Monday
and Tuesday and secure a bargain.
FELLHEIMER closing out sale.

WANTED, 200 BOYS AND YOUNG
men, who wear small sizes, to know
they can buy suits at any old prices
Monday and Tuesday at the FELLHEIMER closing out sale.

WANTED, YOUNG WHITE MAN TO

WANTED, YOUNG WHITE MAN TO work on farm, married or single must furnish good reference. Apply No. 615 East Broad Street (upstairs) WANTED SCOT WANTED, GOOD MILLWRIGHTS AND carpenters; those with good kits of tools preferred. CARDWELL MA CHINE CO., Nincteenth and Cary Sts

ADVERTISING SOLICITOR ON FIRST class proposition; only men with first class record need apply. P. O Box 568. Box 568.

WANTED, INTELLIGENT YOUNG
MEN FOR TEMPORARY POSITION
FOR ABOUT SIX WEEKS, TYPIST
PREFERRED; SALARY \$10 PER
WEEK, ADDRESS MANAGER, P. O.
BOX 29.

EABORERS WANTED AT THE RICH-MOND GUANO COMPANY, factory near the C. & O. docks.

gear the C. & O. docks.

\$96 A MONTH; \$69 ENPENSE ALLOWance at start, to put out merchandise and grocery catalogue; mall order house. AMERICAN HOME SUPPLY CO., Desk 73, Chicago.

WANTED, A. GOOD BOOKKEEPER and two stenographers. Address, with references, also state experience, qualifications and salary expected, L. 717, care Times-Dispatch.

ENLARGE YOUR PHOTOS AT HOME and paint landscapes in oil finish; teach you in one lesson; latest art discovery. NEWART CO., Alexandria, La.

dria. La.

(MADE \$50,000 IN FIVE YEARS IN the mail order basiness. Began with \$5. Send for free booklet. ells how. HEACC/JK. \$43. Lockport, \$7. WANTED, STENOGRAPHER AND typist for several hours' work daily; state experience, references, hours available and terms. Address J 638, care Times-Dispatch.

ENLARGE YOUR PHOTOS AT HOME and paint landscapes in oil finish; teach you in one lesson; latest art discovery. NEWART CO., Alexandria, La.

INTELLIGENT PERSON MAY

earu \$100 monthly corresponding for newspapers; no canvassing Send for particulars. PRESS SYNDICATE, Lockport, N. T.

WANTED, HIGH-CLASS CALENDAR men in Virginia to sell our line of exclusive map calendars, art calendars, leather and other novelties; big money for real salesmen; liberal commissions; fine samples; exclusive territory; give references and experience first letter. THE KENYON CO., Des Moines, Iowa.

HIGH-CLASS, EXPERIENCED SALES-man to sell Brown & Bigelow calen-dars in Eastern Virginia, Write J. M. SAUNDERS, Eastern Sales Man-ager, 39 East 28th St., New York City.

LEARN SALESMANSHIP; EARN \$1,000 to \$5,000 per year; we furnish students positions where they car earn \$160 per month white studying PRACTICAL SCHOOL OF SALESMANSHIP, New Haven, Conn.

WANTED, YOUNG MEN TO LEARN automobile business by mail and prepare for positions as chauffours and repair men; we make you expert in ten weeks; assist you to secure position; puy big; work pleasant; demand for men great; reasonable write for particulars and sample lesson. EMPIRE AUTOMOBILE INSTITUTE, Rochester, N. Y.

WANTED A MALE STENOGRAPHER who understands general office work, slust be tactful and well educated; permanent position. State experi-ence and salary expected. Apply D 486, care Times-Dispatch.

WANTED, DISTRICT SALES, MANUfacturers or general agents to represent us in every locality, large and small, on very liberal commission of discount basis, to handle canvasser and sell to trade; our carefully selected specialities. General SPECIALTY CO., Farmers Bank Bidg. Pittsburg, Pa.

GOOD PAYING SITUATION OPEN-Cash weekly, checking, attending of vertising material for your locality inclose stamp for reply, Dept. 87 PANDORA MFG. CO., London, Ont.

Situations Wanted, Male.

WANTED POSITION IN ELECTRI-cal work; had nine months' practi-cal experience; taken two years' course with "I. C. S." in electric lighting; practical knowledge of steam; best of reference. Address L. 720, care Times-Dispatch,

Situations Wanted, Male.

DRUG CLERK, UNITEDISTERED, DEsires position as assistant; five
years' experience; good reference.
Address F. A. L. 2213 Chestnut Ave.,
Newport News, Va.

WANTED. POSITION BY EXPERT
mechanic; accustomed to steam, gas
or gasolone engines and general machinery; outside work, repairs, faxing, running, etc. Address H 616,
care Times-Dispatch.

YOUNG MAN. STENOGRAPHER.

YOUNG MAN, STENOGRAPHER, Three years' experience in railroad office, desires position. Address G 592, care Times-Dispatch.

YOUNG MARRIED MAN DESIRES Po-sition as traveling salesman with reliable firm and staple line; best references as to character and busi-ness ability. Address H 614, care Times-Dispatch.

Times-Dispatch.

YOUNG MAN, ENPERIENCED STENographer and bookkeeper, desires position; will leave city. Address if
615. care Times-Dispatch.

DENTIAL, GOOD ON IMPRESSIONS,
filling, extracting and No. 1 laboratory man for plate worker; private
or advertising office; good contractor. E. L. STAPLETON, 1227 Spruce
St., Philadelphia, Pa.

St., Philadelphia, Ps.

CREDIT MAN, MANAGER, GOOD CORpespondent, can make collections by
mail; first-class bookkeeper, auditor and accountant, wants position
with good concern; long experience;
now employed. Address F 767, care
Times-Dispatch.

STUDENT FROM MASSEY BUSINESS
College, eighteen years old wishes
position as assistant hookkeeper;
best reference. J \$34, care TimesDispatch.

EXPERIENCED STENOGRAPHER desires position. Address J 614, care Times-Dispatch.

WANTED, SITUATION AS ENGINEER; can furnish best of references. Address D. D. DOLLINS, Charlottes-ville, Va. THOROUGHLY EXPERIENCED BOOK

THOROUGHLY EXPERTENCED BOOK-keeper, now employed, wants to make a change. Address J 652, care Times-Dispatch.

YOUNG MAN, WITH SEVERAL years' experience, desires position as bookkeeper or general office man; willing to start on small salary; best references furnished. Address H 616, care Times-Dispatch.

CARE TIMES-DISPARCH.

EXPERIENCED ACCOUNTANT WANTS office work of any kind; moderate salary; best of references. Address L 598, care Times-Dispatch. WANTED, POSITION BY COMPETENT bookkeeper; good penman; use type-writer; references. Address B 407, care Times-Disparch.

YOUNG MARRIED MAN WISHES PO sition of some kind; have had several years' experience as hookkeeper, salesman and clerk; can furnish best of references. Address F 544, care Times-Dispatch.

Belp Wanted, Female.

WANTED. A SUCCESSFUL CLEAN-cut saleswoman or demonstrator, state salary desired. Apply P. O. Box 676.

WANTED, A. WOMAN STENOGRA-pher who understands general office work; must be tactful and well edu-cated; permanent position; state ex-perience and salary expected. Apply D 585, care Times-Dispatch.

WANTED, A BRIGHT, ACTIVE GIRL, about 15 years old, to assist in keep-ing stock in a wholesale house. Ad-dress J 651, care Times Dispatch. GIRL WANTED, TO LEARN LADIES-hair dressing, hair work, etc. 216 N. Fifth St. WANTED, EXPERIENCED WAIT-resses at COBB'S RESTAURANT, 804 East Main.

East Main.

WANTED, YOUNG LADY STENOGRA-pher in dentist's office; easy hours; pher in dentist's office; easy hours; salary, \$4 per week. Address in own handwriting, with references. H 506, caro Times-Dispatch. WANTED, AT ONCE, GOOD COOK; also nurse maid. 1706 Hanover.

and nurse maid. 1708 Hanover.

WANTED, COOK AT ONCE. 201 N.
Nineteenth St.

WANTED, BY A YOUNG LADY, A
position as bookkeeper; willing to
start on small salary; can furnish
good references. Address G 593, care
Times-Dispatch.

LADIES: SEWING AT HOME; MAKING shields; material furnished; reliable women, \$12 hundred; stamped en-velope particulars. WAYNE SUP-PLY CO., Dept. 798, Detroit, Mich. WANTED, WHITE WOMAN, AGED 30 or 40 years; help cooking and gen-cral house work; family two. Ad-dress 1081 A, Wicomico, Va.

WANTED, EXPERIENCED HAIR dresser and help for hair department. Apply at REINACH'S Monday, 107 E. Broad St. WANTED, A HOUSEKEEPER; GOOD home for right party. Write 110 S

WANTED, A HOUSEREEPER; GOOD home for right party. Write 110 S. First Street.

WANTED, AT ONCE, ELDERLY LADY to take charge of flat for two people. Address J 633, care Times-Dispatch.

WANTED, A WOMAN TO DO COOK-ing and washing. Apply 2318 West Grace. WANTED, AN EXPERIENCED SKIRT

WANTED, EVERY HOUSEKEEPER IN VANTED, EVERY HOUSEKEEPER IN Richmond to call and see demonstration of the marvelous invention, the Home Butter Merger; merges pint of milk into pound of butter, making two pounds wholesome, sweet butter; don't fall to see this wonderful little machine; agents wanted. GENERAL UTILITY SALES AGENCY, 209 W. Broad St., Phone Monroe 1699.

YOUNG LADIES AND GIRLS DESTR-ing positions with pleasant sur-roundings and good pay cannot do better than write or apply to THE WHITLOCK BRANCH, Twenty-third and Cary Streets, Richmond, Va.

EXPERIENCED HELP ON DRESSES also apprentices. 104 West Grace. WANTED, GIRLS WHO ARE EXPERIonced paper hox makers; also some
beginners. Steady employment and
good wages. Apply to THE RANDOLPH PAPER BOX CO., Ross
Street.

Street. "
HREE SALESLADIES WANTED;
only experienced ones need apply;
permanent and well paying. Apply
MANAGER, Cheatwood's, 1511 East
Main Street.

Main Street.

WANTED, GIRLS TO WORK IN OUR bindery. EVERETT WADDEY CO.

WANTED, A GOOD SERVANT: ONE that can cook and clean; good pay to right party; reference required. Apply Monday to 1992 Floyd Ave. WANTED, FIRST-CLASS COOK AND washer; good wages. Apply 2 South

WANTED, IMMEDIATELY, EXPERI-enced hand on dressmaking. Apply 1320 W. Main.

WANTED, SERVANT FOR GENERAL house work, 2015 Floyd Avenue.

WANTED, WHITE WOMAN FOR chamber work. Apply at once, hetween 3 and 1 o'clock, 7 West Franklin St. HOME SEWERS: \$3.60 PER DOZEN; outfit furnished prepaid; no can-vassing; stamped envelope brings instructions. H. BENNETT MILLS

CO., Dept. 85, 6048 Princeton Avenue, Chicago. Situations Wanted, Jemale. ADY OF EXPERIENCE WISHES position as stenographer and assist ant bookkeeper. Address H 619, car Times-Dispatch.

YOUNG LADY DESIRES POSITION'AS bookkeeper and stenographer, where energy is appreciated; experience and No. 1 references furnished. Address 11 601, care Times-Dispatch.

WANTED, POSITION BY EXPERI-enced lady stenographer, familia with general office work; good refer-ences. Address P. Q. Box 501,

Situations Wanted, Female.

WAMPED BY A YOUNG LADY A Po-sition as earlier or assistant in of-fice work; et ployed present, but de-sires a change, can furnish best of reference, Address H 824, care Times-Dispatch.

Dispatch.

WANTED, POSITION AS COMPANion to elderly lady or mother's helper. Address Box 36, Ivy Depot, Va. ANTED, POSITION BY LADY BOOK keeper of four years' experience some knowledge of typewriting. Address L 698, care Times-Dispatch.

Belp, Male and Female.

LOCAL REPRESENTATIVES WANTed, men and women, in every county,
to sell my aluminum cooking utensils and household necessities; special dealers' contract; largest factory
in world. Write WILLIAM R.
BRANCH (Wholesale Department F),
2 S. Fourteenth St., Richmond, Va.

BRANCH (Wholesale Department F),
2 S. Fourteenth St., Richmond, Va.

MEN (OR WOMEN): \$4 A DAY SURE
all year raising mushrooms in cellars, sheds, boxes, etc.; big market;
free illustrated booklet. HIRAM
BARTON, West 18th St., New York.

WANTED, EXPERIENCED STARCH;
ers mule or female, Apply CRYSTAL
LAUNDRY, 1525-27 W. Cary.

WANTED, BOOKKEEPERS, STENOGraphers, hotel applicants, housekeepors, printers, painters, lumbermen,
milliners, salesiadies, cashiers, salesmen, blacksmiths. PIEDMONT EM,
PLOYMENT AGENCY, Durham, N. C.

WANTED, ALL FARMERS IN VIRginia to write us if they need farm
hiep, We are in a position to help
them. Also we want all people who
want work to communicate with us.
SOUTHERN INTELLIGENCE OFFICE, 211½ N. Sixth.

WIGGERSIAN, Well 1008 Sures.

Proression ... Deip Canted. THE VIRGINIA TEACHERS' BUREAU supplies private and public schools with teachers of all grades; also matrons and housekeepers, on short notice. REV. R. W. ORIDLIN, Manager, 33 East Tenth Street, Manchester Ya. Phone 5578.

WANTED, TEACHERS FOR SEPTEM-ber engagements; those wishing the widest range of possibilities should write Dept. H 1. INTERSTATE TEACHERS BUREAU, Atlanta, Ga.

Agents Wanteb.

OU CAN MAKE \$100 MONTHLY selling the Little Wonder lee cream freezer; no churning; no hard work; makes perfect cream and frozen desserts; haif gallon alze, \$1; gallon, \$1.50; tremendous sellor; secure torritory now; gallon freezer sent for free examination. CHARLES A. DOE COMPANY, Philadelphia, Pa.

ACTIVE, RELIABLE AGENTS WANTed to sell the wonderful new Bennett Portable \$1S Typewriter. It
has writing efficiency of expensive
machine. Will sell on sight; well
advertised. Big money in it for the
right party. Write to-day, R. Y.
BENNETT TYPEWRITER CO., 356
Broadway, New York City.

ATTENTION!—ONE PINT OF MILK merged into one pound of butter; wonderful new discovery; family size machine makes three pounds in payments \$1.00 monthly. FAMILY BUTTER MERGER CO., 38 Henry Street, Brooklyn, N. Y.

AGENTS--WE FORFEIT \$500 IF WE cannot show where persons have made over \$20 per day selling automatic hame fasteners; guaranteed the only perfect fastener on the market were warry horse owner buys on you write at once. AUTOMATIC FASTENER CO., R 4293, Cincinnati, NEW AND EXCLUSIVE; CANVAS

EW AND EXCLUSIVE; CANVASSERS and agents wanted for remarkably fine household article in constant demand; large profits; selling rapidly everywhere, regular custom assured, SHEPARD'S, 67 West Houston St. New York. ton St., New York,
AGENTS (BOTH SEXES); I CONTROL
fastest selling household specialty
ever invented; quick sales; large
profits. Write A. VAN GYTENBEEK,
122 Liberty St., New York.

BE A CHEWING GUM MANUFACTUR

BE A CHEWING GUM MANUFACTURer at your home; no machinery necessary; 400 per cent, profit; big demand; particulars free. R. JENSEN,
Box \$80, Denver, Col.

AGENTS; \$50 WEEKLY; WE MANUfacture the best needle case made; a
wonderful seller; 200 to 500 per cent,
profit; talking unnecessary; our
copyrighted "Trust Scheme" envolopes do the work; general agents
can make over \$100 weekly; send 4c
postage and packing) for a free 250
sample; particulars free; buy direct
from the factory at wholesale. PATY
NEEDLE CO., 84 Union Sq., Somerville, Mass.

WANTED, AGENTS TO PLACE THE
L. E. B. Shock Absorber on typewriters; earn \$10 to \$20 daily; write
for territory. L. E. B., P. O. Box
592.

AGENTS WANTED; BIG MONEY; EX-

GENTS WANTED; BIG MONEY; EX-penses paid; no experience required; variety portraits, bromides, photo pillow tops, 30c.; frames at our fac-tory prices; credit given; catalogues and samples free. RITTER ART STUDIO, W. Van Buren, Chicago, Ill.

STUDIO, W. Van Buren, Chicago, Ill. AGEN.S.—SELL OUR NEW GUARAN. teed Bessemer steel bottom enamelware, 3-piece combination; readity converted into seven distinct klitchen utensils.—roaster, cereal cooker, sauce pot, warming pan, pie plate, stee pan and milk pan; splendid spring seller. C. THOMAS MFG. CO., 5108 State, Dayton, O.

AGENTS WANTED, TO SELL \$1 BOX Native Herbs for 50c. P. MELROSE, Columbus, O.

AGENTS—SEND FOR FREE COPY OF
"The Thomas Agent," the greatest
agents' paper ever published; filled
with monoy-making plans; "nolicense tax" decision of Supreme Court; pointers to agents; every agent in the United States should have a copy at once. Address to-day, "THOMAS ALENT," Wayne Ave., Dayton, O.

BIG MONEY SELLING OUR NEW gold letters for office windows and store fronts; sample and particulars free. METALIJIC SIGN LETTER CO., 437 N. Clark, Chicago.

START IN BUSINESS, BE INDEPENdent; I started as an agent; am now big manufacturer making household specialities; have hundreds of agents working. Fil start you; won't let you fail; agents of ability wanted, men and women, to open branch offices and employ subagents; experience not necessary. Write me fully

AGENTS SELLS LIKE HOT CAKES; large profits; new laundry wax; per-fumes clothes with lasting violet perfume; each agent granted terri-tory; nothing like it on the market, PERFUME GLOSS CO., 467 Sixth Avenue, Brooklyn, N. Y.

AGENTS WANTED—PATENT KEROsene (coal oil) lamp burner, bright
as gas or electric light; guaranteed
to please or moncy refunded; sent
postpaid, 50c. HUN MFG. CO., 1018.
South Jefferson Avenue, St. Louis,
Mo. Agents wanted, Circular free. AGENT: MAKE 500 PER CENT. PROF-it selling novelty sign cards; mer-chants buy 10 to 100 on sight; 800 verieties; catalogue free. SULLI-VAN CO. 405 W. Van Buron Street, Chicago, IIII.

Chicago, IIII.
AddENTS WANTED—OUR SUN-RAY
mantle incandescent kerosene burner
fits all screw-collar lamps, including Rayo 100 to 300 candie-power
light; send for particulars. SIMPLEX GASLIGHT CO., 23 Park Row,
New York,

MENTS WANTED BY REDIABLE manufacturing company for the best \$5 hand vacuum cleaner on the market; also two more unsurpassed household sellers; big profits sure; write for 100 per cent. combination offer. CONTINENTAL CO., 335 Broadway, N. Y.

way, N. Y.

MEN TO CALL ON WOMEN AND DEMonstrate a money-saving, work-saving, patented household article that
sells for \$2; half profit; not sold in
stores; exclusive agency; new men
selling seven to twenty a day; samples loaned to men who want to
work. S. G. CHASE, 122 Sycamore,
Milwaukee, Wis.

GENTS-NEW PATENTED ARTICLE; everybody needs; sells for 50c; pays 100 per cent, profit; pocket samples; big seller. BULLARD MFG. CO., 107 Webster Bldg., Boston, Mass. STATE AND COUNTY RIGHTS FOIL sale of best patented hame fastener made; good contracts; live proposition. P. S. HAY, Box 377, Montgomery, Ala.

AGENTS FOR ROOSEVELT AFRICAN
HUNG are making \$5 as day; everybody wants it; exciting; photographs
from Africa; no old wood cuts; send
for circular. THE EDUCATIONAL
CO., Chicago, III.
\$1.500 A YEAR FOR LOCAL REPREsentatives; last year 577 agents made
over \$1.500 ench selling our wonderful everlasting cooking utensils; an
excellent proposition for high-class
agents; write to-night. AMERICAN
ALUMINUM MFG, CO., Dept. A, Lemont, II.

mont, il.

AGENTS-CHEMICAL FIRE EXTINguisher: readily sold in home or office; 75 sales can be made in one week; profit \$75; get the agency for your locality at once. F. E. THOMAS MFG. CO., 6108 State, Dayton, Ohio.

WE PAY \$80 A MONTH SALARY AND gurnish rig and all expenses to in-troduce poultry and stock powders; new plan; steady work. BIGLER CO. X 958, Springfield, III.

CO., X 958, Springfield, Ill.

OUR AGENTS MAKE \$25 TO \$100 PER week easily; one of the greatest labor-saving devices ever invented. Thousands of steps saved between stove and ironing-board; it is unnecessary to heat a whole stove to keep a few irons hot. The Doran Self-Heating Iron does it all. Will do complete ironing for less than 1 cent. Once tried, always used. Send for agency proposition at once. DORAN SALES CO., 1274, Washington Blvd, Chicago.

AGENTS—DROP EVERYTHING

GOI BIVG, Chicago.

AGENTS—DROP EVERYTHING AND write us for special terms on our latest office specialty; sells itself; greatest money-maker in years, Address AMERICAN LOCK-CRANK CO., Milwaukee, Wis. AGENTS, NAMEPLATES, SIGNS, NUM-

III.

MR. AGENT, GET BISSY: SPRING IS here. Become a "Davis agent." and get the coin. It's a cinch to make \$50 weekly. After you see our swell new spring soap and tollet article combinations you'll see why. A \$1.25 premium free with each 50e sale; other valuable premiums for larger sales. We manufacture our own goods; that's why you make large profits, and our proposition beats anything on the market; 100 per cent. to 300 per cent. profit. One Michigan agent made \$65 in 47 hours; another \$21 in eight hours. You can do as well. Don't waste another day on "dead ones." Workers given exclusive territory. Write DAVIS SOAP WORKS, 1440 Carroll Ave. Chicago.

Svifcitors and Salesmen

RESIDENT MANAGER — SALESMEN wanted for this district. Elegant opportunity; experience unnecessary; good pay. AMERICAN CIGAR CO, Cincinnati, Ohio.

WANTED, SALESMEN OF ABILITY and neat appearance to call on all merchants in their territory; et gant side line, convenient it carry; good commissions; prompt remittance BELMONT MFG. CO., Cincinnati, O. ZAPABLE SALESMAN TO COVER Virginia with staple line; high com-missions, with \$100 monthly ad-vance; permanent position to right man, JESS, H. SMITH CO., Detroit,

Alles MAN; TRAVELING; SALARY and expenses or commission; former experience not essential; splendid opportunity. LANDMARK JIGAR CO., Denver, Pa.

Denver, ra.

WANTED, AN EXPERIENCED SALESman for exceelent position; splendid
chance for advancement; state salary expected. Apply P. O. Box 678. 890 A MONTH SALARY AND EX-penses to introduce stock and poultry powders; steady work. THE GRANT CO., Dept. 30, Springfield, III.

SALESMEN WANTED, RESIDENT TO place carbon paper directly with consumer. Previous experience need not count. Immediate profits; big future drawing account. Address F. W. CAMERON CORPORATION, 46-41 Cortlandt Street, New York City. SALESMAN WANTED TO SELL GRO-

SALESMEN TRAVELING SMALL towns to sell our mill production fall dress goods novelties and blankes to retail stores on commission; strong side line, FRANK D. LA LANNE & CO., Philadelphia,

SIDE LINE: POCKET SAMPLES: TEN minutes: \$40 commission; high-grade men only; no other need apply. AD-VERTISING NOVELTY CO., Newton,

IOWA.

WANTED, SPECIALTY SALESMEN TO sell high-class advertising to savings banks; men who are accustomed to earn from three to five thousand dollars per year will find our proposition a dignified and profitable medium for making big money. A. H., 2815 Wabash Ave., Chicago, Ill.

WANTED, TRAVELING SALESMAN by old cstablished wholesale house; salaried position; permient; send reference. Address ROBERT THAL & CO., 206 S. Main St., St. Louis, Mo. SALESMEN. FOR ADVERTISING

SALESMEN FOR ADVERTISING wrapping paper and bags as side line; those visiting small towns preferred; samples light; commissions liberal, Paper Department, KEMPER-THOMAS CO., Cincinnati.

SALESMEN WANTED—TRAVELING salesmen in Virginia; salary and commission; cash advanced weekly; yearly contract to desirable man. FRISCO CIDER CO. St. Louis, Mo.

FRISCO CIDER CO., St. Louis, Mo.

TRAVELING SALESMEN WANTED—
Hundreds of good positions now open;
no former experience needed to get
one of them: salesmen eurn from
\$1,000 to \$10,000 a year and expenses;
over 700,000 employed in the United
States and Canada, and the demand
always exceeds the supply; hundreds
of our graduates who formerly
earned from \$25 to \$75 a month have
earned from \$25 to \$75 a month have
since carned from \$100 to \$500 a
month and expenses. If you want
to secure one of these good positions,
our free book, "A-Knight of the
Grip," will show you how. Write
for it to-day. Address nearest office,
Department 700, NATIONAL SALESMEN'S TRAINING ASSN. New York,
Chicago, Kansas Giy, Minneapolis,
San Francisco, Atlanta.

MEN TO CALL ON WOMEN AND DEM-

MEN TO CALL ON WOMEN AND DEM-onstrate a money-saving, work-sav-ing patented household article that sells for \$2; half profit; not sold in stores; exclusive agency; new men selling seven to twenty a day; sam-ples loaned to men who want to work. S. G. CHASE, Milwaultee, Wis. WORK S. O. CHAISE.

WANTED, FIRST CLASS SALESMEN for Virginia to sell staple line on absolutely new and exceptional terms. One having successful specialty experience preferred. Attractive, permanent contract, containing liberal weekly advance clause; references required. MILES F. BINLER CO., Cleveland, O.

Solicitors and Salesmen.

REMPERTHOMAS CO., CINCINNATI want traveling men to carry advertising fans as side line; \$25 to \$50 weekly, selling season now opening Apply FAN DEPARTMENT. SALESMEN—EXPERIENCED IN ANY line, to sell general trade in Virginia an unexcelled specialty proposition. Commissions, with \$35 weekiy advance for expenses. THE CONTINENTAL JEWELRY CO., Cleveland.

TINENTAL JEWELRY CO., Cleve-land, O.

WANTED, THIEBE REAL LIVE SPE-cially salesmen with advertising ex-perience preferred, who are hard workers, for permanent position worth \$6,000 to \$8,000 annually to producers, Oid established, highly rated firm. A. P., P. O. Box 159, Chi-cago, Ill.

cago, III.

SIDE LINE SALESMEN TO SELL high-grade advertising article used by banks and merchants as souvenirs or premiums; \$25 to \$50 weekly; liberal commission: open territory; sample free. C. ROPP & SONS, 547, Lake-side Eldg., Chicago, III.

Business Opportunities.

WE HAVE RESERVED FOR CITYzens of Virginia a limited amount of
stock in a sound financial institution located in the city of Washingtou; information upon request. P. O
Box 130, Washington, D. C.
DR. I. II LEJON, 719 E. FRANKLIN
Street, Richmond, Va.: I take great
pleasure in recommending your rem
edy for reducing flesh. I took your
treatment for five weeks and reduced
forty pounds; advise any one suffering with it to consuit Dr. I. I.
Leion at once. Yours truly, MRS.
L. F. D.
MANUFACTURING BUSINESS, PAY-

Lefon at once. Yours truly, MRS.
L. F. D.

MANUFACTURING BUSINESS, PAYing about \$1,000 a year net profit,
for sale—\$10,000 to \$15,000. B 430,
care Times-Dispatch.

INTEREST IN FISCAL COMPANY
controlling stock of established enterprise, with large dividend possibillities; over \$10,000 worth of business now in hand; straight business
proposition and rare chance for party
with some banking or financial experience; only part time needed;
from \$600 to \$170 acrash required. Address P. O. Box 704, City.

WANTED, A PARTNER, \$250, TO
take a third interest with two others
of us who have a proposition that
will pay between 100 per cent, and
200 per cent, per annum. Address
II \$902, care Times-Dispatch.

PARTNER WANTED: \$6,500 RE-

H 802, care Times-Dispatch.

PARTNER WANTED: \$6,500 REquired, for genteel retail moreantieb business; conducted on atrictly cash basis; 'headquarters store. Norfolk, Va., net profits, \$300 weekly; owner can't attend to all himself; party to handle cash and books preferred; business stands sirict investigation. E. HICKFORD, 120 Bank St., Norfolk, Va.

E. HICKFORD, 189 Bank St., Norfolk, Va.

WANTED, DRUGGIST; CAPABLE OF taking charge, who can buy half interest in good paying drug business; excellent opportunity for the right man. Address DRUGGIST, Box 454, Roanoke, Va.

YOUNG MAN WITH A FEW THOUSAND dollars, who thoroughly understands the fruit and produce business; can sectre one-half interest in the buying, selling and shipping department of a well established business; this is a rare chance, since the commission branch pays all the expenses, the party would get one-half of the gross profit of the merchandise tranch, making it a safe and profitable investment; give refrences: state qualifications; also give telephone number. Address F 749, cere Times-Dispatch.

"INVESTING FOR PROFIT" IS

give telephone number. Address F 749. cree Times-Dispatch.

"INVESTING FOR PROFIT" IS worth \$19 a copy to any man who intends to invest any money, however small, who has money invested unprofitably, or who can save \$5 or more per month, but who hasn't learned the art of investing for profit. It demonstrates the real earning power of money, the knowledge financiers and bankers hide from the masses. It reveals the enormous profits bankers make and shows how to make the same profits. It explains how stupendous fortunes are made and why they are made; how \$1,000 grows to \$22,000. To introduce my magazine, write me now, and I'll send it six months free. EDITOR GREGORY, 73 Jackson Blyd, Chicago.

CAPITAL FURNISHED FOR MERITO-

CAPITAL FURNISHED FOR MERITOrious enterprises, stock and bonds sold on commission. Facilities for incorporating and reorganization of companies. JOHNSON & CO., selling brokers, Madison and La Salle, Chi-cago.

order business at home; devote whole or spure time; we show you how; large profit; everything furnished; no catalogue outfit scheme; particulars free. PHOENIX MFG. CO., Box 335, Providence, R. I.

BE YOUR OWN BOSS; START A MAIL

free. PHOENIX MFG. CO., Box 335, Providence, R. I.

WANTED, ACTIVE YOUNG BUSINESS man to take presidency of large corporation; must be capable to meet business men and handle contracts; must invest \$\$5,000 to \$10,000; salary, \$2,000. Address L 702, care Times-Dispatch.

BUSINESS MAN WHO WISHES TO make a change, would like to invest from \$5,000 to \$10,000; manufacturing or jobbing preferred, or established retail no objection; one that can devote his services. Box 310, city.

PARTY WITH EXPERIENCE COntemplates entering real estate busi-

lemplates entering real estate business. Would like young and energetic man, with some capital, to join him as partner. Address J 650, card Times-Dispatch. PATENT YOUR IDEAS AND MAKE money. Send for my new book, "How to Get Them." Best service, JOSHUA R. H. POTTS, Lawyer, Washington, D. C., Chicago and Philadelphia.

OTHERS HAVE MADE MONEY. WHY don't you? Let us start you in business selling merchandise by mali, make several thousand dollars annually; \$25 to \$100 necessary; particulars free. LACKEY, 2232 LaSallo St., Chicago.

ADVANTAGE AND METHOD OF Investing in listed securities explained. Circular A free. HERMAN KAISER, Member Consolidated Stock Exchange of New York, 62 New Street, New York City.

WANTED, YOUNG MAN AS PARTNER in a good paying business; will sell cheap. Address H 609, care Times-Dispatch. MONEY TO BACK SMALL MAIL ORder or manufacturing business that can use workshop and office space new vacant. Give particulars and 'phone number. D 499, care Times-

Dispatch.

PATENTS, \$55; PAY AS YOU PLEASE patents obtained on rejected applications; patents sold; advice free highest references; short of cash 111 help you. A. WEDDERBILL Patent Lawyer, Washington, D. C. WASH QUICK, INC., & PER CENT, DIV idend sharing stock, held by private parties, will be sold to a quick pur chaser at a burgain. Address L 41; eare Times-Dispatch.

WANTED, BY YOUNG MAN WITH \$600 to \$1,500 TO INVEST, INTER-EST IN ESTABLISHED WHOLE-SALE OR RETAIL, HOUSE, IN OR OUT OF THE CITY, WHERE SER-VICES WILL BE NEDED; CAP-BLE OF TAKING CHARGE OF OF-FICE WORK, ADDRESS J 640, CARE THALO-DISPATCH.

FEED MONEY QUICK, WHO WILL give 25 cents on the dollar for South-ern Interstate Bank stock? J 642, care Times-Dispatch.

PROFIT SHARING OFFER! INVEST \$1 unwards regularly and watch if grow. Send for booklet and know what your friends have done and are doing. Money loaned members; buy a home: established 24 years. COMMERCIAL GUARANTEE CO., 28 North Ninth Street.

BUSINESS MEN BUY GOOD BICYCLE tires; punctures renaired free, BICK-ERSTAFF'S, 1811 Mgin.

Business Opportunities.

Positive Proportunities.

Prostreet Name of pour typewriter and try it for a week because the L. E. B. Shoek Absorber 1s to typewriters what springs and rubber tires are to automobiles; doubles the life of the typewriter; trebles the life of the typewriter; trebles the life of the ribbon; lightens and quickens the action; increases speed tea to twenty words a minute; softens the could not saves nerves and strength of the operator; takes the place of "rubber tips" on the keys takes the place of "rubber tips" on the keys softens the click of the typebars, shift keys and carriage; takes up all the destructive Jur of the carriage, shift keys and tabulator; improves cutting the ribbon and platen by the type; preserves the typewriter's nice adjustment double present period; increases the output of work, improves and preserves quality; saves its cost many times a year in ribbons; saves its cost many times a year in ribbons; saves its cost many times at taching and holding the typewriter to the desk; automatically attaches the typewriter to be instantly removed from the desk; prevents collection of dust and filth under the typewriter; is all metal, nothing to wear out or get out of order. Price, \$3, attached to the desk ready for use. No charge until satisfied. L. E. P. C. Box 592.

WANTED, TWO MEN TO JOIN ME with \$500 each in investment pay-

B., P. O. Box 592.

WANTED, TWO MEN TO JOIN ME with \$500 each in investment paying 120 per cent, per annum. This is an unusual opportunity for some one. Will bear the closest investigation. K 688, care Times-Dispatch.

MONEY LOANED TO INVENTORS TO

LARGE, SECOND STORY ROOM; nicely furnished; convenient to bath; moderate. 518 N. Ninth St.

WANTED, TO RENT A LARGE, pleasant room, convenient to bath, to one or two young men; house leaves to be a convenient to bath, to

ONE FURNISHED ROOM FOR RENT latrobe heat. 114 West Marshall St

Seventh Street.

A NICE FURNISHED ROOM FOR RENT. 110 South First Street. Phone Madison 4356 J.

FOR RENT. NICELY FURNISHED rooms, 718 E. Marshall St.

sired, facing Libby Hill Park, 2802 East Franklin Street, TWO LARGE, HANDSOME CONNECT-

NEWLY FURNISHED ROOMS., 608 E. Grace St.

SEVERAL BRIGHT, ATTRACTIVE rooms, furnished or unfurnished, singly or en suite. Second and Frank-lin. 'Phone Madison 6231.

FOR RENT, NICELY FURNISHED rooms, 14 N. Sixth, botween Frank-lin and Main.

Flats Wanted.

688, care Times-Dispatch.

FOR SALE, PROGRESSIVE, PAYING printing and publishing business, showing large profits and steady increase in business—\$12,000. B 420. care Times-Dispatch.

FOR SALE, AN OLD ESTABLISHED jeweiry business in one of the college towns in the State; exclusive trade; \$3,000 a year net profit; can purchase at inventory, about \$12,000; satisfactory reasons can be given for selling. L 726, care Times-Dispatch.

MONEY LOANED TO INVENTORS TO patent good ideas. JOHN WEDDER. BURN. Capitalist. Brookland. D. C. WANTED, A MAN WITH EXECUTIVE ability to take office of president and manager of a large manufacturing corporation; must invest \$5.00; salary large. J 627, care Times-Dispatch.

ASK ME HOW YOU CAN START A proficible mail order business at home evenings. HEACOCK, Lockport, N. Y.

EVERY SOUTHERN DRUGGIST should subscribe for the Southern Pharmacoutical Journal, E. G. Eberle, editor; subscription price, \$1 per year. SOUTHERN PHARMACEUTICAL JOURNAL, Dallas, Texas.

FOR SALE, STOCK OF GOODS AND FOR SALE, STOCK OF GOODS AND rent or sell property; one of the best business houses in the West End; will rent or sell without stock, if preferred. Address J 636, care Times-Dispatch.

Rooms for Rent.

ROOMS for Rent,

WHEN YOU COME TO RICHMOND stop where you can get a clean, comfortable bed for 50 cents; central, refined neighborhood; heat, bath; phone free; excellent meals served next door, 1002 East Clay.

ELEGANT ROOM, FURNISHED, WITH or without board; private family, 112 E, Clay St.

TO GENTLEMEN, HANDSOMELY FURnished second story front room; First and Grace. Call Phone Madison 432-J for particulars.

TWO BRIGHT. UNFURNISHED rooms, second floor; convenient to bath; private family; good location; satisfactory terms to desirable tenants. Address J 632, care Times-Dispatch.

TWO FURNISHED ROOMS, WITH OR without board; Al location; private family; terms to desirable tenants.

1101 E. CLAY ST.; CLEAN ROOMS; free phone; bath; central.

WANTED. TWO UNFURNISHED rooms for light housekeeping; central location preferred. Address L 699, care Times-Dispatch.

NINE-ROOM HOUSE FOR RENT, ONE that will stay with any one that will take unexpired lease, 517 North Seventh Street.

FOR RENT, THREE ADJOINING FUR-nished rooms, with closet; conven-ient to bath and use of telephone. Apply 203 North Robinson Street. VANTED, A RELIABLE PARTY TO take unexpired least of strictly mod-ern six-room house, furnished if de-

FOR RENT REASONABLY, A FUR-nished room; modern conveniences; small adult family. 1627 West Broad Street.

Orace St.

DINING ROOMS AND KITCHEN. 608
E. Grace St.

ONE LARGE, NICELY FURNISHED room, with board; also three connecting unfurnished rooms, 104
West Grace.

814 BAST CLAY; CLEAN, WELL FUR-nished rooms; central; refined neigh-borhood.

1101 E. CLAY ST.; CLEAN ROOMS; free phone; bath; central.

RELIABLE TRANSFER. MILLNERS, 302 North Ninth Street, hauls trunks for 250; vallees, 15c. to any part of the city. Claim sheeks issued at the house for your baggage; two men on our wagon. We make a specialty of moving furniture and planos 'Phone Madison 1445.

runished front from, with board, in private family; West End preferred; ready about April 15. Address at once, W. A. E., 1014 W. Marshall St. WANTED, FURNISHED ROOM BY young married couple; no children; for one month; near Third and Franklin St. Address H \$05, care Times-Dispatch.

without board; Al location; private family; terms reasonable. Address L 705, care Times-Dispatch.

one or two young men; house located on West Grace Street, near Monroe Park. Desirable tenant would be taken on very reasonable terms; reference required, Address RENTISE, P. O. Box 571.

ing rooms, one or both; choice loca-tion; bath and phone; private fam-lly; board very convenient; refer-ences exchanged. Address L 708, care Times-Dispatch.

FOR RENT, TWO FURNISHED rooms, for gentlesnen. Apply 14 S. Third St. FOR

CENTRALLY LOCATED FURNISHED or unfurnished rooms, \$07 East Grace Street

Reliable Transfer

Rooms Wanted. WANTED, BY YOUNG COUPLE, UN-furnished front room, with board, in private family; West End preferred; Address at

WANTED, BY COUPLE WITHOUT bhildren, four or five-room flat, with private bath; centrally located, Call Madison 4714.